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31 March 2009

Delta Industries
Unit B3 Bellville Business Park
DJ Wood Way
Bellville

Mr. Verwey

I would like to take this opportunity to thank you for the good service that your company has provided us with, and the professional approach that has been taken throughout our dealings.

We are very happy with the Delta Venturi Orifice steam traps that you have installed on one of our kilns and have experienced exceptional performance and durability since installing them over a year ago.

In the past, water hammer was a constant problem on our site which would regularly damage the floats of our ball float traps resulting in the use of costly spare parts and labour as well as unwanted down-time and steam losses. After the installation of Delta Venturi Orifice steam traps, we have not had one single problem with water hammer resulting in any damaged traps. Water hammer to a large degree has been eradicated through operator training, but where it has occurred there have been no problems.

Furthermore, drying times are steady and timeous and we are experiencing excellent results through well dried timber.

Where in the past we were repairing or replacing between 3 and 5 mechanical type steam traps per month, we now do not have to perform any maintenance on the Delta Venturi Orifice steam traps at all.

We have also dispelled all the malicious rumours that Spirax and the other mechanical steam trap companies are spreading about the Venturi orifice traps.

We strongly recommend that not only all sawmills and kiln operators, but also all steam users consider converting to the Delta Venturi Orifice Steam Trap System.

Yours faithfully,
For, **Swartland Boudienste**

Hans Hanekom
Technical Director

